

Special Meeting-Midland College Board of Trustees
Gibson Board Room
3600 N. Garfield Midland, TX 79705
July 21, 2026 4:00 p.m.

AGENDA

Call to Order

Public Comments

Action Items

- A. Order of General Election-Board of Trustees Place 3, Place 7, Place 8, Place 9 and Notice of General Election-Board of Trustees Place 3, Place 7, Place 8, Place 9
- B. New Administrative Employment Agreements
- C. Dean and Registrar Employment Agreements
- D. New Faculty Employment Agreements
- E. Purchase of Classroom Phones

President's Updates

- A. Employment of Non-Contractual Full-Time Employees
- B. Resignations – Full-Time Non-Contractual Employees

Executive Session

The Board will convene into Executive Session under the provision of Texas Government Code §551.072 (Real Property). The Executive Session will not be open to the public.

Adjournment

If, during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the Board will conduct a closed meeting in accordance with the Texas Open Meetings Act, Texas Government Code Chapter 551, subchapters D and E or Texas Government code §418.183(f). Before any closed meeting is convened, the presiding officer will publicly identify the section or sections of the Act authorizing the closed meeting. All final votes, actions or decisions will be taken in open meeting.



Midland College

Office of the President

MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: July 21, 2026

SUBJECT: New Administrative Employment Agreement

I recommend the Board approve the employment agreement for the following individual in the position shown. Notwithstanding said Board action, no agreement of employment shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employee and delivered to the President.

Elizabeth Shydowski

Executive Director Foundation



Midland College

Office of the President

MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: July 21, 2026

SUBJECT: Dean and Registrar Employment Agreements

I recommend the Board approve the employment agreements for the individuals in the positions listed below. Notwithstanding said Board action, no employment agreement shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President.

Instruction

Mike Makowsky	Dean - Social and Behavioral Sciences and Business
Pete Avalos	Dean - Applied Technology
William Feeler	Dean – Fine Arts and Communications
Son Mai	Dean – Business and Computer Information Systems
Brandi Havner	Dean – Allied Health
Cindy Madewell	Dean – Health Sciences
Miranda Poage	Dean – Math and Sciences
Pervis Evans	Dean – Public Service
Victoria Edwards	Dean – Continuing Education
Alena Coleman	Dean – Health Sciences Dual Credit and Continuing Education

Student Services

Nereida Huffman	Dean – Admissions, Advising, and Retention
Megan Brincks	Dean – Recruitment and Student Aid
Nicole Cooper	Dean – Student Life
Kathryn Zimmerhanel	Registrar



Midland College

Office of the President

MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: July 21, 2026

SUBJECT: New Faculty and Teacher Employment Agreements

I recommend the Board approve employment agreements for the faculty members and teacher listed below. Notwithstanding said Board action, no agreement of employment shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President.

Kariann Anderson	Faculty-Biology / Anatomy and Physiology
Sylvia Flores	Faculty-Health Science Dual Credit
Christopher Mallery	Faculty-Biology / Anatomy and Physiology
Laura Martinez	Faculty-Health Science Dual Credit
Devyn Nettles	Faculty-Health Science Dual Credit
Marisol Regalado	Faculty-Health Science Dual Credit
 Violete Vasquez	 Teacher-Pre K Academy



Midland College

Purchase Request
Regular Board Meeting July 21, 2026
Consideration of Classroom Phone Purchase
Amount: \$195,754

PURCHASE RECOMMENDATION

Request

Administration requests approval to purchase hardware, software licensing, IP telephones, and professional services from Calian Corp. to upgrade the College's Cisco Collaboration Platform and expand the campus voice communications infrastructure. The proposed purchase includes Cisco Business Edition 6000 servers, Cisco NFVIS licensing, 250 Cisco 7841 IP phones, and professional implementation services for a total project cost of \$195,754.

Background

The College's current Cisco collaboration environment does not have individual phones in each classroom. HB 121, effective September 1, 2005 required Districts to develop a plan that allows employees classroom access to a telephone, or another electronic communication device allowing for immediate contact with district emergency services or emergency services agencies, law enforcement agencies, health departments, and fire department. After review of requirements and several options, the college believe the best, most reliable option is to provide Cisco phone for every classroom.

The project includes migration of Cisco Unified Communications Manager (UCM), Unity voicemail, IM & Presence, Cisco Emergency Responder, and Expressway services to a modernized platform hosted within the College's existing data centers. The upgrade will also replace aging desktop telephones with 250 Cisco 7841 IP phones and provide new licensing required to support the upgraded environment.

Calian Corp. will provide project management, planning, migration services, testing, validation, documentation, and post-implementation support as part of the engagement. The implementation is expected to occur over approximately four to five weeks and includes after-hours migration activities designed to minimize disruption to College operations.

Project cost components include:

Total Year 1 Cost - **\$195,754**

One-Time Costs - \$136,964	Yearly costs - TOTAL \$58,790
Contract Services - \$35,700	On prem calling x 550 - \$40,000
Phones - \$65,750	Cisco Hypervisor x 2 - \$6,576
Servers - \$35,514	Common Area x 250 - \$11,250
	Cisco support - \$964

Region 18 Contract # 2026-03-000060



Midland College

Funding Source

Funding for this project will be provided through current budgeted Strategic Planning funds for the current year and on-going costs supported through IT software budget.

Next Steps

Upon Board approval, the College will execute the necessary agreements and issue purchase orders for the hardware, software, and professional services. The College and Calian Corp. will then initiate project planning, validation, and migration activities.

Implementation will include deployment of new server infrastructure, migration of voice applications to the upgraded platform, installation of new IP telephones, system testing, user validation, and project closeout documentation. Upon successful completion, the College will transition the upgraded environment into production and ongoing operational support.



Upgrade Cisco Collaboration Platform

Statement of Work

Prepared for:



Midland College

3600 N. Garfield
Midland, TX 79705

May 21, 2026
v1.03

Prepared By:

Shannon Gillenwater

Solutions Architect
shannon.gillenwater@calian.com

Contents

1.	Introduction	3
2.	Scope of Work	3
2.1.	Project Overview	3
2.2.	Project Objectives	4
2.3.	Project Description	4
2.4.	Documentation Deliverables.....	6
2.5.	Project Risks	6
2.6.	Project Assumptions	6
2.7.	Project Exclusions	7
3.	Project Management	7
4.	Calian Obligations.....	7
5.	Midland College Obligations	7
6.	Estimated Project Duration.....	8
7.	Term and Termination	8
7.1.	Completion Criteria	8
8.	Payment Terms and Change Orders	9
9.	Acceptance.....	10

1. Introduction

This Statement of Work ("SOW") is made between Calian Corp. ("Calian") and Midland College ("Midland College" ("Client")) and identifies the consulting services (the "Services") and deliverables ("Deliverables") Calian will perform and deliver for the Client. (The Services and the Deliverables collectively referred to as the "Work"), as further described in Section 2 herein, as part of the **Upgrade Cisco Collaboration Platform** project (the "**Project**").

The Work and the obligations performed under this SOW shall be conducted in accordance with and subject to all the terms and conditions outlined in this SOW and the master services agreement mutually executed by the parties ("**MSA**").

In the event there is no mutually executed agreement between Calian and Client, this SOW and all products and Services provided under this SOW by Calian shall be subject to the terms and conditions of Calian's Master Services Agreement (the "MSA"), which are incorporated herein by reference and can be found at <https://www.calian.com/digital-cyber/itsc-msa/>. Client shall be referred to as "you", "your" or "Client" under the MSA. Calian will not be bound by any other terms or conditions supplied by Client unless Calian has expressly acknowledged the other terms and, thereafter, expressly and explicitly accepted such other terms in writing as superseding those found in the MSA.

Client acknowledges all of the Work performed by Calian under this SOW will be done remotely. Secured remote access will be provided by Client so that Calian may perform the Work off-site as needed.

Expected start date for the Work is typically 4-6 weeks after receipt of Client's purchase order along with the executed version of this SOW.

2. Scope of Work

2.1. Project Overview

Calian is pleased to present this scope of work (SOW) to Midland College to upgrade its Cisco collaboration platform. The current environment is hosted on a pair of BE6K servers using VMware ESXi v6.7 supporting v12 of the voice applications. The table below outlines the details of the planned upgrade for each.

Application	Qty	Current Version	Upgraded Version
ESXi	2	6.7	8.0.3
UCM	2	12.5	15SU4
IM&P	2	12.5	15SU4
Unity	2	12.5	15SU4
CER	2	12.5	15SU4
Expressway C	2	12.5	X15.4
Expressway E	2	12.5	X15.4

Client has two (2) data centers, and each has an existing C220 rackmount server. They desire to use these as the new hosting environment for the virtual machines (VMs). Calian will coordinate with the Client to make these servers accessible via remote access using the Cisco IMC interface. Calian will then install ESXi v8.0.3 on these servers and provision VMs for all of the voice applications.

While upgrades from v.12.5 to v15 are possible, the v15 applications don't support the current version of ESXi, and v12.5 of the applications do not support ESXi v8.0.3 This will necessitate a multi-step process to get all applications to the current version and migrated to the new servers. We estimate it will require three (3) after-hours windows to complete the migration. The exact details and order will be determined during the planning and discovery of the project. A likely scenario would probably look like this:

1. Upgrade ESXi on existing hosts and upgrade software on PRI voice gateways,
2. Upgrade application VMs and export data, and
3. Install applications in new VMs and import data.

In preparation for the upgrade, Calian will run pre-checks on clusters and applications to verify they are healthy for upgrade, meet prerequisites, and remediate any issues found. Then all applications will be backed up to ensure the ability to roll back if there are any problems during the upgrade process.

During the upgrade and migration process, VMs must be powered off, and this will be done after-hours to minimize service disruption. There won't be a total service outage during the process, but phones will reset and re-register to different servers as machines are powered off/on, although calls in progress should not be affected.

After upgrade, Calian will verify all services work as expected with a documented test plan. The day after the upgrade, Calian will be ready to provide support to quickly resolve any issues that arise.

Calian will install and test the current version of Jabber on one endpoint to verify functionality with the new cluster. Client will have responsibility to upgrade any other endpoints needing a new version.

2.2. Project Objectives

- Accelerate the rollout of new technologies.
- Perform IT life cycle maintenance.
- Gain access to new features and enhance security posture.

2.3. Project Description

2.3.1. Phase One: Initiation and Kickoff

Calian will gather information about the customer's environment and plan the project.

- Conduct kickoff meeting with stakeholders and other participants.
- Introduce members from both teams and identify roles.
- Establish communications plan.
- Create a schedule and timeline.
- Obtain and verify administrative credentials and remote access.
- Validate arrival and location of all hardware, software, and licensing.
- Establish success criteria for this engagement.
- Update Client PM on project status.

Client will be responsible for the following activities during this phase of the project:

- Approval of success criteria and design.

2.3.2. Phase Two: Discovery and Planning

Calian will conduct the following tasks and efforts to thoughtfully plan the upgrade strategy and process:

- Conduct status meetings and communications plan.
- Perform discovery and design workshops with Client.
- Perform prechecks on applications and mitigate any issues necessary.
- Investigate virtual environment to be used as a temporary landing zone.
- Perform backups of all applications.
- Document all findings from above.
- Document test plan.
- Create (or update) a network topology diagram and document logical designs.
- Update as-built documentation as needed.

2.3.3. Phase Three: Staging and Pre-Upgrade

To prepare the environment for a successful upgrade Calian will perform the following:

- Conduct status meetings and communications plan.
- Stage two (2) existing Cisco C220 servers as virtual hosts for applications:
 - Install ESXi and configure host parameters
 - Provision VMs for each of the voice applications
- Update “As-Installed” documentation as needed.

2.3.4. Phase Four: Upgrade Hypervisor and Applications (after-hours)

For the first step in upgrading the environment Calian will perform the following activities:

- Conduct status meetings and communications plan.
- Upgrade existing BE6K hosts:
 - Shutdown VMs on one (1) host.
 - Upgrade ESXi to v7.0.3
 - Upgrade VMs.
 - Power on VMs.
 - Validate applications are functional and repeat on second host.
- Update IOS on PRI gateways.

The next step in upgrade process includes upgrading the applications to v15 to allow for a proper data export:

- For each application Calian will:
 - Perform direct standard upgrade on Publisher if supported otherwise New Install with Data Import.
 - Upgrade cluster from Publisher.
 - Switch version for cluster and reboot.
 - Validate applications are functioning as expected.

The final step for upgrading is installing all applications in new VMs:

- Install COP file and export configuration.
- Perform upgrade to Publisher for each application:
 - Install COP file and perform data export and then shutdown.
 - Install application in new VM and import data.
 - Validate each Publisher is operating as expected.
- Perform upgrade to Subscriber for each application:
 - Shutdown existing Subscriber.
 - Install software in new VM and join to new Publisher cluster
 - Validate each Subscriber is operating as expected.
- Install Jabber on a single endpoint to verify functionality.
- Execute and document test plan.
- Update “As-Installed” documentation as needed.

Client will be responsible for the following activities during this phase of the project:

- Participate in testing and validation.

2.3.5. Phase Five: Day 1 Support

The next day after upgrades Calian will be readily available to engage quickly to resolve any issues that arise.

2.3.6. Phase Six: Project Closeout

Calian will conduct the following tasks and efforts to close the project:

- Finalize “As-Installed” documentation and review as necessary with Client.

- Update and provide handoff to managed services team for ongoing support.
- Conduct project close meeting and obtain successful sign-off.

Client will be responsible for the following activities during this phase of the project:

- Identify any outstanding problems or concerns.
- Participate in project closure meeting and provide sign-off.

2.4. Documentation Deliverables

Calian will provide “As Installed” documentation to provide base level description and information specifically about the solution provided. Additional documentation requested will be considered and may result in additional project duration and cost.

Name	Description
“As-Installed” Documentation	Document describing the installed solution

2.5. Project Risks

The following have been identified as risks to the project timeline and/or budget. Calian will notify the Client immediately should these risks become issues.

- Issues with the existing IT infrastructure or building cabling.
- Interruptions in telephony services during migrations and upgrades.

2.6. Project Assumptions

The following assumptions have been made based on Calian’s current understanding of the project objectives and requirements.

- Client will:
 - Install, cable, and configure existing C220 servers to be remotely accessible.
 - Provide certificates for use with Expressway or will acquire them.
 - Participate in the kickoff meeting and subsequent project activities to assure success.
 - Participate in configuration and deployment as necessary to aid in testing and validation.
 - Provide communication with internal and external Client stakeholders.
 - Lead communications to stakeholders as it relates to project updates, change management, associated service disruption, and maintenance windows.
 - Acquire all necessary licensing prior to engagement.
 - Provide network and remote access as required.
 - Provide all documentation as requested.
 - Provide onsite support as necessary.
 - Provide end user support.
- All work is performed remotely from Client’s facilities.
- Client has circuit(s) between their data centers with enough available bandwidth and round-trip delays within parameters required by Cisco for intra-cluster communications and QoS if necessary.
- Calian will have full administrative access to all affected systems.
- All Client facilities have appropriate racks, space, power and cooling for all equipment as required by the manufacturer.
- All work will be performed during normal business hours except for three (3) approximately twelve (12) hour windows outside of normal operating hours scheduled with Client.
- Current wired and wireless environment is performing as expected and trouble free.

2.7. Project Exclusions

The following is considered out of scope, including tasks not specified in the Project Description above:

- Configuration changes to any devices not quoted by Calian and already explicitly stated in this proposal.
- Additions to or changes in IP subnets or VLANs.
- Deployment of Jabber to any endpoints except one for testing.
- Disposal or data sanitation of any decommissioned equipment.

3. Project Management

If applicable, a project manager will be assigned by Calian upon execution of this SOW (the “**Calian Project Manager**”) and will work with the Client designated project manager (the “**Client Project Manager**”), to be the primary points of contact under this SOW:

Description	Calian	Midland College
Name:		
Title:		
Address:	840 W. Sam Houston Pkwy. N., Suite 420	3600 N. Garfield
City, St, Zip:	Houston, TX 77024	Midland, TX 79705
Telephone:	713-780-7580	
E-mail Address:		

4. Calian Obligations

This Section describes the obligations associated with the Work Calian will provide to Client.

Calian will provide engineer(s) to perform the duties outlined in Section 2 of this SOW (collectively the “**Calian Engineer(s)**”). Calian Engineer(s) are trained and have significant technical expertise to perform the Work as defined in this SOW. If no Calian Project Manager is assigned under Section 3, the lead Calian Engineer, as designated by Calian, will serve as Calian’s primary point of contact under this SOW.

5. Midland College Obligations

Client shall:

- ensure that its personnel are actively participating in this engagement with Calian such that the personnel with relevant domain, business and/or technical expertise (the “**Client Personnel**”) is made available to Calian as may be required during the term of this SOW. The Client Personnel will be the acknowledged spokespersons for their respective areas of expertise and Calian will have regular and timely access to them. If the Client Personnel are unable to attend a scheduled meeting with Calian, then the Client Project Manager, designated personnel or delegate, as the case may be, will be the final authority on all items of discussion during such meeting;
- provide Calian timely access to its facilities and computer systems in accordance with Client’s policies as Calian may require to perform the Work as outlined in this SOW;
- if applicable, provide remote access accounts to the Resources in accordance with Client’s policies as Calian may require to facilitate the performance of the Work remotely.

- for Work that needs to occur at the Client Location(s), make reasonable facilities accommodations for the Resources, including, without limitation, desks/cubicles, telephones and shared access to laser printer, copier, fax, and conference room facilities, and provide the Resources with all necessary access badges, keys, and /or escorts in order to perform the Work in a timely manner. Any delays in performing the Work associated with coordinating access to the Client Location(s) will be the sole responsibility of Client;
- respond promptly to any Calian request to provide direction, information, approvals, authorizations, or decisions that are reasonably necessary for Calian to perform the Work in accordance with the requirements of this SOW;
- provide such Client materials or information as Calian may reasonably request to carry out the Work in a timely manner and ensure that such Client materials or information are complete and accurate in all material respects;
- be responsible for and assume any and all risk associated with any issues with Services or Deliverables resulting from the content, completeness, accuracy and/or consistency of any data, materials or information supplied by Client;
- acknowledge receipt and acceptance/rejection of all Deliverables associated with the SOW within ten (10) business days of delivery (not including statutory holidays). If such acknowledgement is not received within such time period, all Deliverables will be deemed acknowledged and accepted. Client will use Calian's Project Completion/Client Acceptance Form to indicate acceptance of Deliverables;
- provide support for applications used by Calian as may be necessary to allow Calian properly perform the Work;
- manage end users support calls during the course of the Project. Calian will review support issues caused by the Project to mitigate future issues, however Calian is not responsible for providing resources to handle such support calls unless expressly specified in the SOW; and
- if any additional hardware and/or software is required by Client over and above what is specified in this SOW, procure, setup, and configure such hardware and/or software at Client's cost.

6. Estimated Project Duration

Dates to be determined, an estimate is provided below.

Phase	Resources	Time
All Phases	1 Calian Engineer 1 Calian Project Manager	Approximately 4 - 5 weeks

The parties acknowledge and agree that all dates and/or time frames referenced in this SOW for commencement or completion of any Work are estimates only and Calian shall not be liable to Client in connection with any failure to meet such dates and/or time frames.

7. Term and Termination

7.1. Completion Criteria

This SOW shall terminate under any of the following circumstances:

Calian and Client mutually agree to terminate this SOW in writing.

The completion of the Work, which shall be confirmed upon the execution by both parties of Calian's Project Completion and Acceptance Form.

In the event of early termination of the SOW prior to the completion of the Work, Client shall pay to Calian all fees and expenses owing for the Work performed up to the date of termination.

8. Payment Terms and Change Orders

This Section describes the general terms and conditions under which Calian will perform the Services and provide the Deliverables for Client as described in this SOW.

Payment Terms

Client shall pay all fees specified in this SOW and reimburse Calian for all reasonable travel, living and other out-of-pocket expenses incurred by Calian in connection with the performance of the Work, provided that Calian delivers supporting documentation of all such expenses to Client with each related invoice. Upon Client's execution of this SOW, Client shall issue a purchase order ("Purchase Order") equal to the total amount of fees specified in this SOW. Upon receipt of the Purchase Order, Calian will invoice Client for the Work in accordance with the payment schedule outlined in Section 9 of this SOW. All undisputed fees will be due and payable by Client within thirty (30) days of receipt of an undisputed invoice for the provision of the Work. Any late payments by Client hereunder shall be subject to interest in accordance with the terms of the MSA and Calian may, in its discretion, suspend Services and/or terminate this SOW in accordance with the terms of the MSA.

Change Orders

- (a) The scope of the Services and Deliverables expressly identified in this SOW encompasses all Work to be performed by Calian hereunder. No amendment or modification to this SOW, including, without limitation, the scope of the Work to be delivered by Calian, will be valid or binding upon the parties unless such amendment or modification is mutually agreed to in writing by both parties, as further described in this Section.
- (b) If either party wishes to change the scope or performance of the Work, it shall submit details of the requested change to the other party in writing. Calian shall, within a reasonable time after such request, provide a written estimate to Midland College of: (i) the likely time required to implement the change; (ii) any necessary additions or variations to the fees and other charges for the Work arising from the change; (iii) the likely effect of the change on the Work; and (iv) any other impact the change might have on the performance of this SOW.
- (c) Promptly after receipt of the written estimate, the parties shall negotiate and agree in writing on the terms of such change (a "Change Order"). Neither party shall be bound by any Change Order unless mutually agreed to in writing.
- (d) Notwithstanding Section (a), (b) and (c), Calian may, from time to time, alter the Work without the consent of Midland College provided that such changes do not materially affect the nature or scope of the Work, or the fees or any performance dates set forth in the SOW.

9. Acceptance

This SOW is open for acceptance by Client for thirty (30) days from the date first written above.

The parties may sign and deliver this SOW in any number of counterparts, each of which will be deemed an original and all of which, when taken together, will be deemed to be one agreement. Each party may sign and deliver this SOW electronically (e.g., by digital signature and/or electronic reproduction of a handwritten signature), and the receiving party will be entitled to rely upon the apparent integrity and authenticity of the other party's signature for all purposes.

Professional Services: Upgrade Cisco Collaboration Platform	Cost
Professional Services Total – Purchase Order Amount:	\$35,700.00
Payment Schedule	Amount
Payment #1 – Invoiced with Purchase Order and Execution of this Agreement	\$17,850.00
Payment #2 – Invoiced Upon Completion	\$17,850.00

All references in this SOW to dollar amounts, “dollars” or “\$” are references to American dollars (USD).

All fees referenced in this Section 9 above are exclusive of applicable taxes and are based solely on the scope of the Work outlined in this SOW.

Upon acceptance, Client shall issue a purchase order equal to the total amount specified.

This SOW authorizes Calian to provide Client with the Services and Deliverables according to the general terms and conditions outlined in Sections 1 through 8 in this SOW

IN WITNESS WHEREOF, the parties hereto have executed this SOW as of the latest date written below.

Agreed to: Calian Corp.

QUO #: _____

By: _____
Authorized Signature

Date: _____

Phone: _____

Name: _____

Title: _____

Address: 840 W. Sam Houston Pkwy. N.
Suite 420
Houston, TX 77024

Agreed to: Midland College

PO #: _____

By: _____
Authorized Signature

Date: _____

Phone: _____

Name: _____

Title: _____

Address: 3600 N. Garfield
Midland, TX 79705

Calian Corp.
8180 Lakeview Center
Odessa, TX 79765
Phone: 432-5617200
Fax:
Web: calian.com/itcs



BE6K w/ NFVIS

BE6K w/ NFVIS		Quote #104107 v1	
Prepared For:	Ship To:	Date Issued:	06.30.2026
MIDLAND COLLEGE	MIDLAND COLLEGE	Expires:	07.30.2026
Eric Nash	Eric Nash	Payment Terms:	Net 30 Days
3600 N. GARFIELD	3600 N. GARFIELD	Rep:	CB Notley
MIDLAND, TX 79705	MIDLAND, TX 79705	Email:	cb.notley@calian.com
P: (432) 686-4823	P: (432) 686-4823	Phone:	432-561-7216
E: enash@midland.edu	E: enash@midland.edu		

Ln#	Item	Description	Price	Qty	Ext. Price
BE6K					
1	BE6K-M7-K9	Cisco Business Edition 6000 (M7) Appliance, Export Restr SW	\$16,725.00	2	\$33,450.00
2	CON-SNT-BE6KM7K9	SNTC-8X5XNBD Cisco Business Edition 6000 (M7) Applian	\$818.00	2	\$1,636.00
3	GLC-TE	1000BASE-T SFP transceiver module for Category 5 copper wire	\$214.00	2	\$428.00
Subtotal:					\$35,514.00

Ln#	Item	Description	Price	Qty	Ext. Price
NFVIS (6/30/2026 - 6/29/2027)					
4	L-NFVIS-COLLAB	Cisco NFVIS Subscription License for Collaboration	\$3,288.00	2	\$6,576.00
5	SVS-NFVIS-STL1	Cisco Customer Experience (CX) Level 1 - Service - Technical	\$964.00	1	\$964.00
R18-2026-03-000060					
Subtotal:					\$7,540.00

Quote Summary					Amount
BE6K					\$35,514.00
NFVIS (6/30/2026 - 6/29/2027)					\$7,540.00
Total:					\$43,054.00

Prices in this quotation are based on current supplier, material, and freight costs and are valid for 7 days. Due to global supply chain volatility, Seller reserves the right to adjust pricing or cancel orders arising from pricing or other errors at the time of order acceptance or prior to shipment if underlying costs increase. Seller will contact the Buyer as updates occur if issues on the order arise. All product return requests are subject to approval and may incur a restock fees. Taxes, shipping, handling and other fees may apply. This Quote and all products and services purchased under this Quote by the customer listed above (the "Customer") shall be subject to the terms and conditions in Calian's Master Services Agreement (the "MSA"), which are incorporated herein by reference and can be found at <https://itcs.calian.com/itcs-msa/>. The Customer shall be referred to as "you", "your" or "Client" under the MSA. Calian will not be bound by any terms or conditions printed or referenced on any purchase order, invoice, memorandum, or other written communication supplied by the Customer unless Calian has expressly acknowledged the other terms and, thereafter, expressly and explicitly accepted such other terms in writing as superseding those found in the MSA.

Calian Corp.
8180 Lakeview Center
Odessa, TX 79765
Phone: 432-5617200
Fax:
Web: calian.com/itcs



BE6K w/ NFVIS

Acceptance

MIDLAND COLLEGE

Signature / Name

Initials

Date

PO Number

Quote #104111 v2

Date Issued:	07.01.2026
Expires:	07.30.2026
Payment Terms:	Net 30 Days
Rep:	CB Notley
Email:	cb.notley@calian.com
Phone:	432-561-7216

Quote Summary	Amount
	\$65,750.00
Total:	\$65,750.00

Prices in this quotation are based on current supplier, material, and freight costs and are valid for 7 days. Due to global supply chain volatility, Seller reserves the right to adjust pricing or cancel orders arising from pricing or other errors at the time of order acceptance or prior to shipment if underlying costs increase. Seller will contact the Buyer as updates occur if issues on the order arise. All product return requests are subject to approval and may incur a restock fees. Taxes, shipping, handling and other fees may apply. This Quote and all products and services purchased under this Quote by the customer listed above (the "Customer") shall be subject to the terms and conditions in Calian's Master Services Agreement (the "MSA"), which are incorporated herein by reference and can be found at <https://itcs.calian.com/itcs-msa/>. The Customer shall be referred to as "you", "your" or "Client" under the MSA. Calian will not be bound by any terms or conditions printed or referenced on any purchase order, invoice, memorandum, or other written communication supplied by the Customer unless Calian has expressly acknowledged the other terms and, thereafter, expressly and explicitly accepted such other terms in writing as superseding those found in the MSA.

MIDLAND COLLEGE

PO Number



Midland College

Office of the President

MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: July 21, 2026

SUBJECT: Employment of Non-Contractual Full-Time Employees

For your information, I have approved the full-time non-contractual employment of the following individuals in the positions shown.

Kaitlen Ahrlett	Assistant Teacher Pre-K Academy
Silvia Aleman De Villa	Assistant Director- HLGCC
Jalen Barrow	Manager Residence Hall
CarLee Cadena	Director of First-Generation and Retention Initiatives
Kelsey Delgado	Assistant Teacher Pre-K Academy
Aleyda Martinez	Assistant Teacher Pre-K Academy
Aniya Thomas	Assistant Coach Womens Basketball

For your information, I have approved the full-time non-contractual employment changes of the following individual(s) to the positions shown.

Angel Castro	Assistant Athletic Director
Alex Chisum	Director Admissions, Welcome Center & International Services
Olivia Garza	Softball Coach
Heather Lindley (De La O)	Associate Vice President of Academic Support
Makenzie Milson	Associate Director of Admissions Operations
Khallin Poole	Transfer Advisor
Louise Powell	Administrative Assistant Cosmetology
Will Torres	Associate Vice President of Strategic Implementation



Midland College

Office of the President

MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: July 21, 2026

SUBJECT: Resignations
Full-Time Non-Contractual Employees

For your information, the following resignations have been received and were approved from the following full-time employees who held the position shown.

Shelly Borgstedte
Maritza De Las Casas De Toro
John Granado

Amy Hernandez
Carrie Oddonetto
Valeree Rendon
Thomas Sawyer
Olivia Trischitti
Amy Warren

Specialist Registrar
Assistant Teacher Pre K Academy
Instructional and Curriculum Lead Adult Basic
Education
Director Admissions and Welcome Center
Assistant Teacher Pre K Academy
Teacher Pre K Academy
Instructor Transportation Training
Administrative Assistant Facilities and Grounds
Manager-Benefits and Leaves